
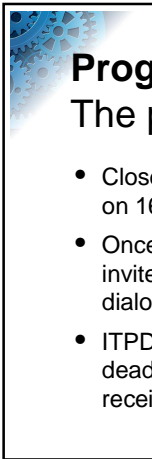





Hinchingbrooke Next Steps Project Update


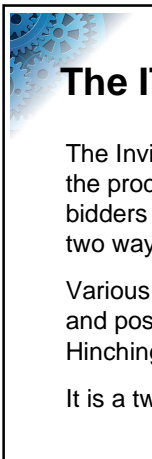
Stakeholder panel meeting
25 February 2010

Andrew MacPherson
Director of Strategic Projects
NHS East of England

Progress: The process

- Closed PQQ (pre qualification questionnaire) on 16 Nov 09. 11 high quality submissions.
- Once evaluated, six organisations were invited to ITPD1 (invitation to participate in dialogue, first stage)
- ITPD1 issued 21 Dec 09, with a closing deadline 15 Feb 10. Five responses received.





The ITPD explained

The Invitation to Participate in Dialogue part of the procurement process is when shortlisted bidders are individually invited to take part in a two way dialogue with the HNS team.


Various aspects of the project are discussed and possible solutions to the operation of Hinchingbrooke explored.

It is a two stage process.




What happens during ITPD stages

- ITPD documents give more detail on the hospital, including staffing, patient numbers, finances etc
- bidders asked to show how they would use their skills and experience to manage the activities
- bidders had tours of the hospital and met with medical staff and local GPs
- Stakeholder sub group to interview bidders on 1 June as part of evaluation




In response to the Hunts Post article (25.2.10)

- Bidders were not able to answer some of the key questions posed as they would have jeopardised the 'commercial and in confidence' nature of the bidding process; good practice set out in European law.
- NHS East of England categorically do not issue a "gagging order" and actively encourage bidders to give background information about their organisations.




Progress: Public involvement

- Second wave of public involvement spans 6 January to 31 March
- Launched with second Next Steps News, responding directly to queries from panel and public
- Two press releases marked the launch, the first on news of shortlisted bidders, then second encouraging public engagement
- Third wave will start 12 April, lasting 12 weeks
- Anita Pisani will detail staff involvement later




Progress:
Public involvement steps include..

- Creation of information centre, so documents easier to find. Body text being updated
- Facility to answer Next Steps News questions online
- Launch of the Virtual Assistant
- Trial dialogue via Twitter, to engage broader range of stakeholders
- New editions of Next Steps Now, HTML newsletter
- More presence on sites of Comms Alliance partners (eg: Have your say, Hunts DC)




Progress:
Public liaison during second wave

- Stakeholder panel sub group met 20 January
- First public meeting, 4 March (6pm), South Cambridgeshire District Council, Cambourne
- SPT's Samantha Sherratt meeting with LINK Hinchingsbrooke Working Group, 11 March
- SPT's Martin Peat and Samantha Sherratt meeting with HOSC sub group, 17 March
- 'Q&A market stalls' held in the hospital's reception 10 Feb, returning on 9 March to Treatment Centre



What's next?

- Encourage responses to current questions in Next Steps News, so they can be fed into project board meeting shaping final ITPD2 document
- Third public involvement opportunity, lasting 12 weeks, with new edition of Next Steps News
- Launch ITPD2 (12 April 10) with closing date of 24 May
- Next stakeholder panel meeting (26 May 2010, 2pm, Hinchingsbrooke House Assembly Rooms)



Timeline summary

Phase 4 – ITPD2 (invitation to participate in dialogue 2)	
ITPD2 issued	12/04/10
ITPD2 submission deadline	24/05/10
ITPD2 evaluation	25/05/10 – 21/06/10
Confirmation of bidders recommended to proceed to ITT	12/07/10
Phase 5 – ITT (invitation to tender)	
ITT issued	12/07/10
ITT submission deadline	26/07/10
ITT evaluation	27/07/10 – 31/08/10
Preferred franchisee appointed	30/09/10
Phase 6 – Approvals (subject to confirmation of approval & public involvement process)	
Full business case / approvals	30/09/10 – 30/11/10
Contract award & signature	01/12/10
Service commencement	01/04/11
Staff and public involvement	Ongoing




Any questions? Any ideas? Get in touch!

Thank you.

Strategic Projects Team
 NHS East of England, SHA
 Victoria House
 Freepost, RRLU-YTGH-RZYL
 Capital Park
 Cambridge, CB21 5XB

strategic.projects@eoe.nhs.uk
 www.eoe.nhs.uk/strategicprojects
 Freephone: 0800 923 3001
